



# Strategic Real Estate

Strat-ě-gy: a careful plan designed to accomplish a goal!  
Let us create the right one for you.

August 6, 2005

Dear David,

Although it has taken me some time to write, I would like to thank you for all of the work you have done for my clients, my family and me. In Real Estate, I deal with all kinds of properties and none have proven daunting for you. Whether we have needed a full overhaul or just the usual paint and carpet, you have always been there immediately for us and have done a spectacular job. Your workmanship and abilities as well as your professionalism have helped me in innumerable ways. By having you update and repair my own various properties, I have made a lot of money. By recommending you to others, you have enhanced what I have to offer to my clients.

What makes you different from all other “handymen” is the fact that you show up when you say you will and stay until the job is completed. The extra effort that you put in to various details that even *I’m* not concerned with set you apart from the other so called professionals in your industry.

I just wanted you to know that I appreciate the fact that I can always count on you and that your results are always wonderfully consistent. Thank you so much and if you ever need to use me as a referral source, feel free. I will always be available.

Thank you,

Shari L. Roberts  
Strategic Real Estate Corp.